



# 2026

# MARCH

# MEAFORD

## Real Estate Market Report



Disclaimer:

Please note that we have recently transitioned to a new board and reporting system. While we strive to ensure that the information provided in this market report is as accurate and up-to-date as possible, there may be occasional discrepancies or errors in the data.

# OVERVIEW

## BUYER'S MARKET

The [Meaford](#) real estate market remained firmly in buyer's market territory this March, with mixed pricing trends and a notable slowdown in sales activity year over year. The median sale price dipped slightly by 0.68% to \$727,500, while the average sale price jumped 89.94% to \$1,747,000, likely reflecting the influence of a few high-value transactions. Overall activity softened considerably, with sales volume falling 40.65% to \$8,735,000 and unit sales declining sharply by 62.5% to just 6 transactions. New listings also decreased by 23.81%, while expired listings fell 21.43%. With the unit sales-to-listings ratio dropping to 18.75%, conditions continue to favour buyers, who benefit from increased choice and negotiating leverage.



### March year-over-year sales volume of \$8,735,000

Down -40.65% from 2025's \$14,716,600 with unit sales of 6 down -62.5% from last March's 16. New listings of 32 are down -23.81% from a year ago, with the sales/listing ratio of 18.75% down -50.78%.



### Year-to-date sales volume of \$18,199,500

Down -27.44% from 2025's \$25,082,840 with unit sales of 17 down -43.33% from 2025's 30. New listings of 90 are down -7.22% from a year ago, with the sales/listing ratio of 18.89% down -38.93%.



### Year-to-date average sale price of \$1,168,244

Up from \$800,226 one year ago with median sale price of \$727,500 down from \$729,000 one year ago. Average days-on-market of 93 is up 45 days from last year.

## MARCH NUMBERS

Median Sale Price

**\$727,500**

-0.68%

Average Sale Price

**\$1,747,000**

+89.94%

Sales Volume

**\$8,735,000**

-40.65%

Unit Sales

**6**

-62.5%

New Listings

**32**

-23.81%

Expired Listings

**11**

-21.43%

Unit Sales/Listings Ratio

**18.75%**

-50.78%

*Year-over-year comparison  
(March 2026 vs. March 2025)*

# THE MARKET IN DETAIL

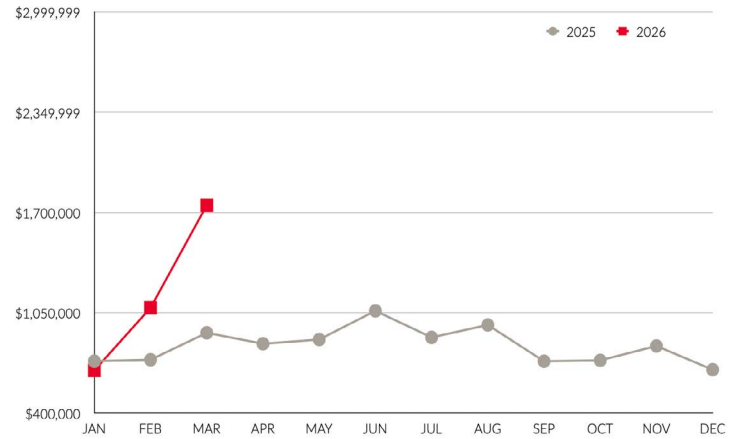
	2024	2025	2026	2025-2026
<b>YTD Volume Sales</b>	\$25,060,500	\$25,082,840	\$18,199,500	-27.44%
<b>YTD Unit Sales</b>	33	30	17	-43.33%
<b>YTD New Listings</b>	123	97	90	-7.22%
<b>YTD Sales/Listings Ratio</b>	26.83%	30.93%	18.89%	-38.93%
<b>YTD Expired Listings</b>	21	35	34	-2.86%
<b>Monthly Volume Sales</b>	\$10,212,000	\$14,716,600	\$8,735,000	-40.65%
<b>Monthly Unit Sales</b>	15	16	6	-62.5%
<b>Monthly New Listings</b>	57	42	32	-23.81%
<b>Monthly Sales/Listings Ratio</b>	26.32%	38.10%	18.75%	-50.78%
<b>Monthly Expired Listings</b>	7	14	11	-21.43%
<b>Monthly Average Sale Price</b>	\$680,800	\$919,788	\$1,747,000	+89.94%
<b>YTD Sales: \$0-\$199K</b>	0	0	0	No Change
<b>YTD Sales: \$200k-349K</b>	4	3	0	-100%
<b>YTD Sales: \$350K-\$549K</b>	9	2	1	-50%
<b>YTD Sales: \$550K-\$749K</b>	11	14	10	-28.57%
<b>YTD Sales: \$750K-\$999K</b>	5	2	1	-50%
<b>YTD Sales: \$1M+</b>	3	9	3	-66.67%
<b>YTD Sales: \$2M+</b>	2	0	2	+200%
<b>YTD Average Days-On-Market</b>	51.67	47.33	92.67	+95.77%
<b>YTD Average Sale Price</b>	\$776,878	\$800,226	\$1,168,244	+45.99%
<b>YTD Median Sale Price</b>	\$594,000	\$729,000	\$727,500	-0.21%

Meaford MLS Sales and Listing Summary  
2024 vs. 2025 vs. 2026

# AVERAGE SALE PRICE

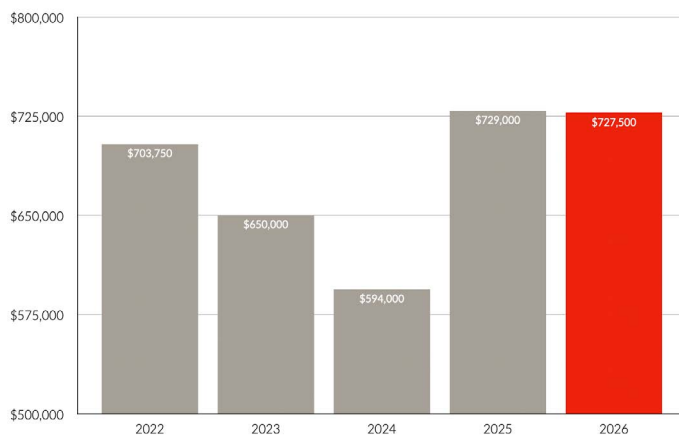


Year-Over-Year

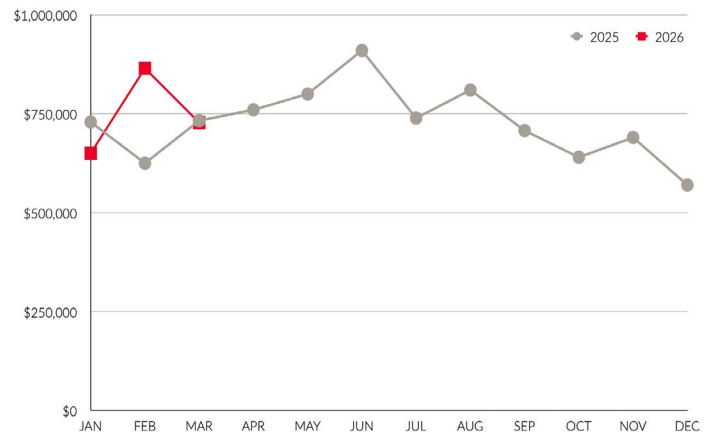


Month-Over-Month 2025 vs. 2026

# MEDIAN SALE PRICE



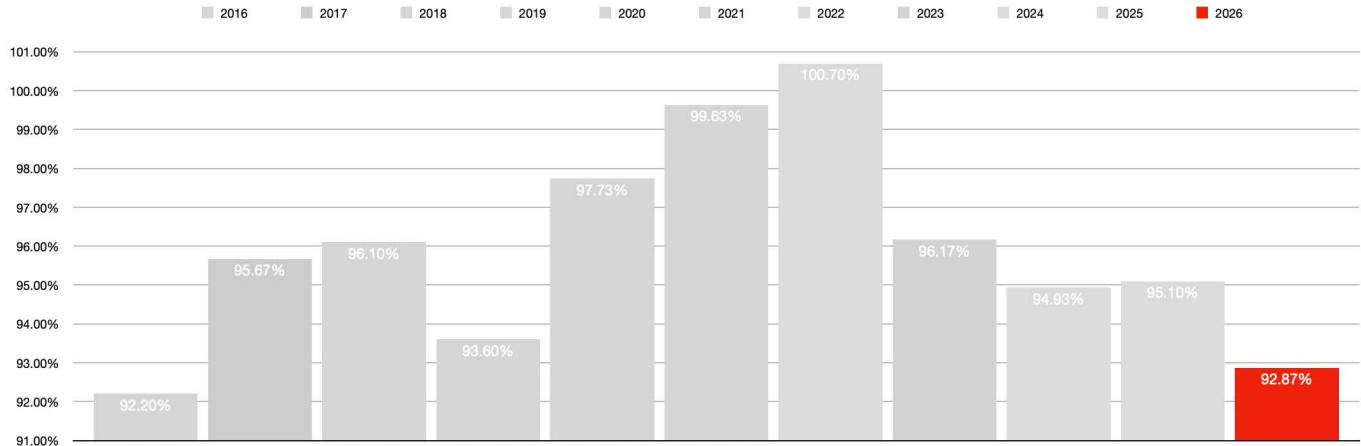
Year-Over-Year



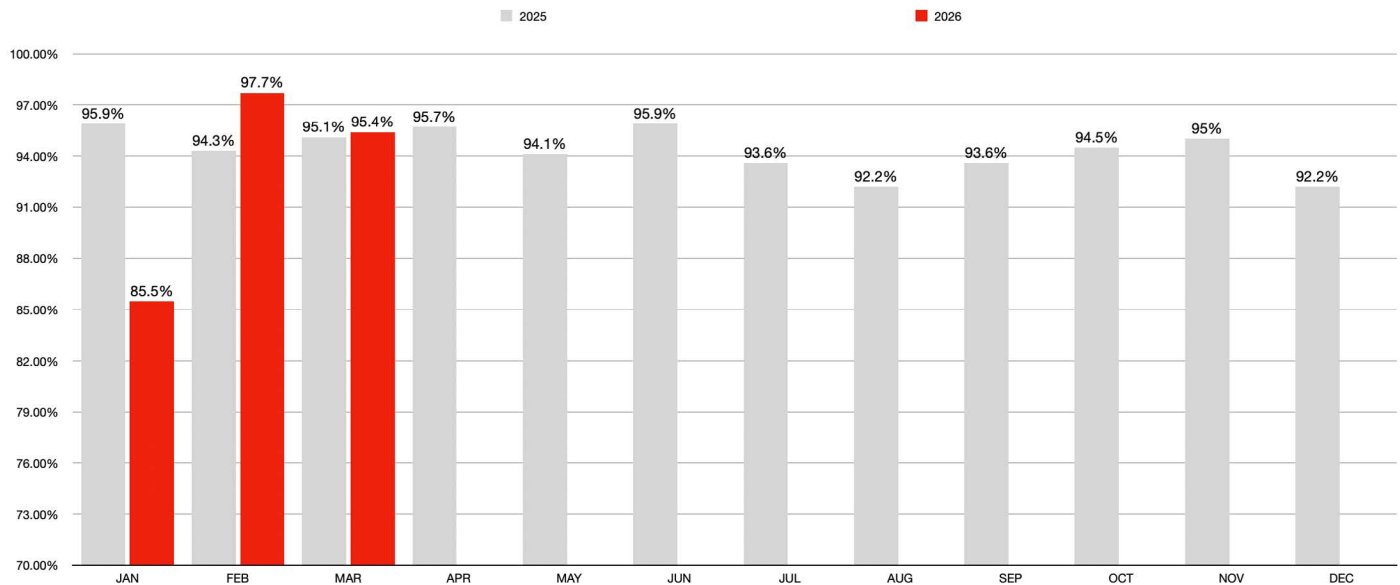
Month-Over-Month 2025 vs. 2026

\* Median sale price is based on residential sales (including freehold and condominiums).

# SALE PRICE VS. LIST PRICE RATIO



## Year-Over-Year

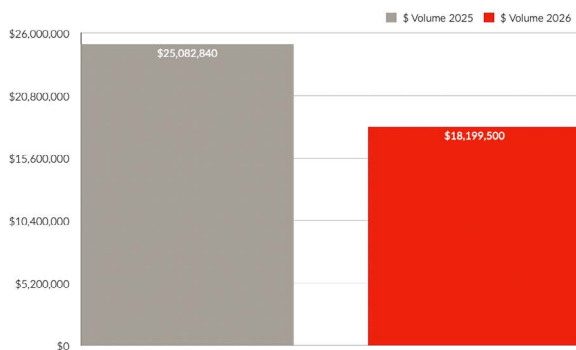


## Month-Over-Month 2025 vs. 2026

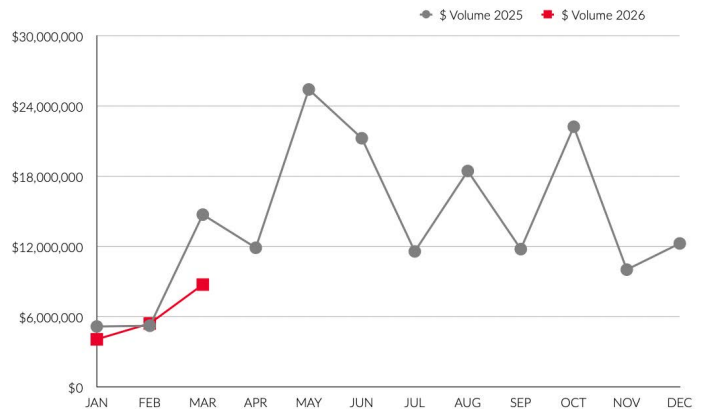
# DOLLAR VOLUME SALES



## Monthly Comparison 2025 vs. 2026

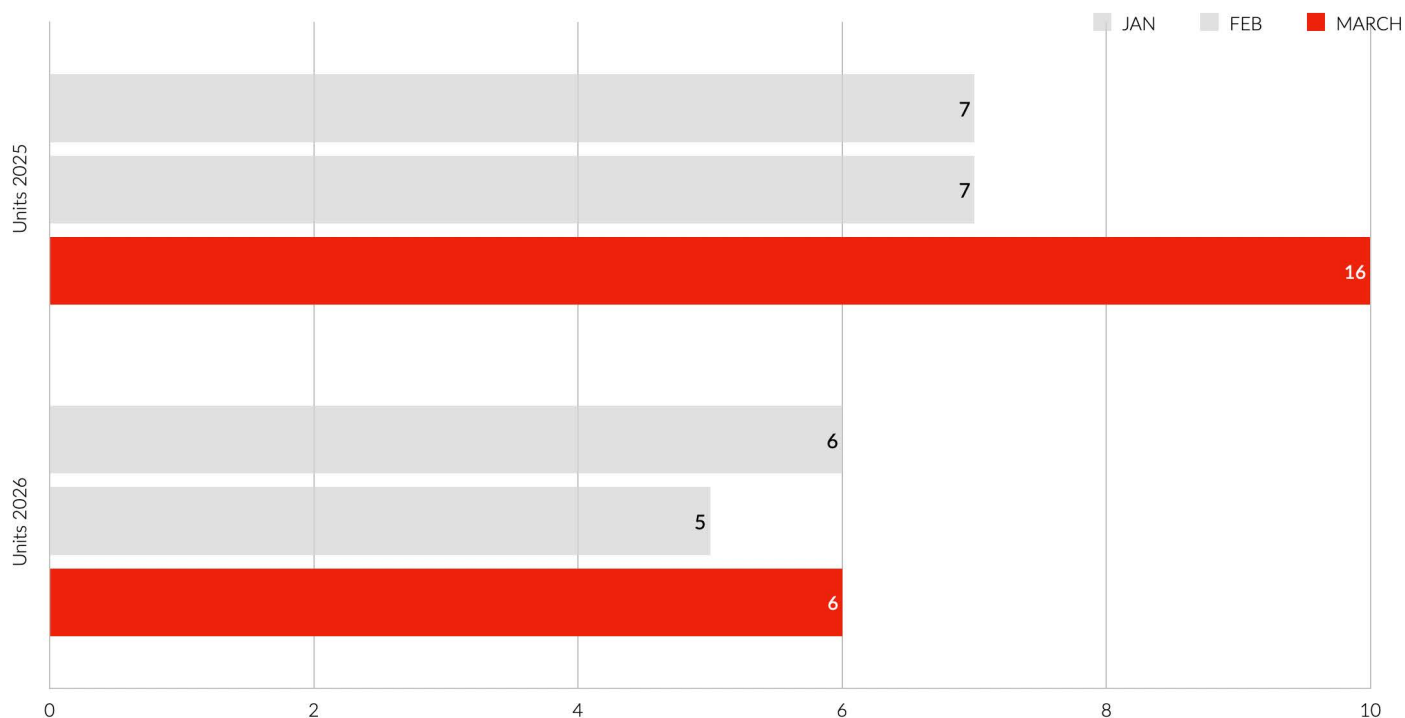


## Yearly Totals 2025 vs. 2026

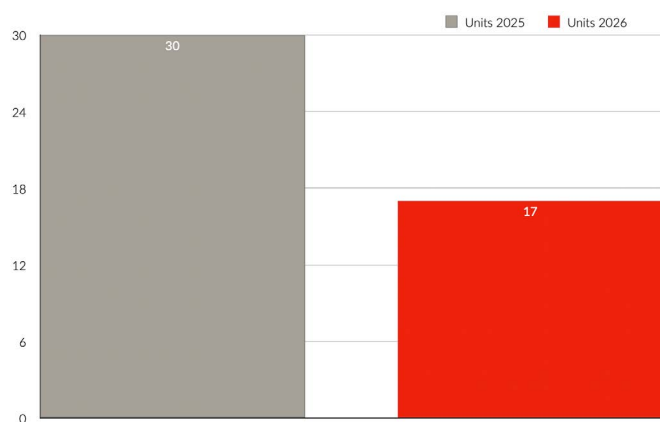


## Month vs. Month 2025 vs. 2026

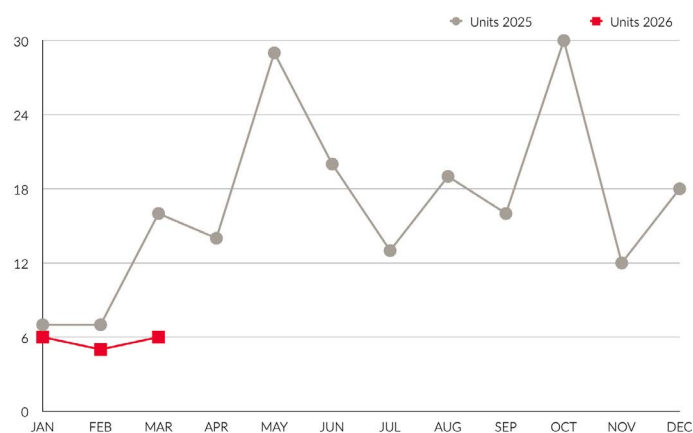
# UNIT SALES



## Monthly Comparison 2025 vs. 2026

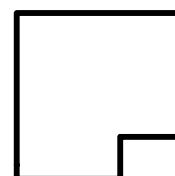


## Yearly Totals 2025 vs. 2026



## Month vs. Month 2025 vs. 2026

# SALES BY TYPE



	FREEHOLD	CONDOMINIUM	VACANT LAND
YTD Sales Volume	\$18,199,500 -18.91%	\$0 -100%	\$0 -100%
YTD Unit Sales	17 -32%	0 -100%	0 -100%
Average Sale Price	\$1,070,559 +19.25%	\$0 -100%	\$0 -100%
March Sales Volume	\$8,735,000 -33.48%	\$0 -100%	\$0 -100%
March Unit Sales	6 -53.85%	0 -100%	0 -100%

Year-Over-Year Comparison (2026 vs. 2025)

# OUR LOCATIONS

## COLLINGWOOD

705-445-5520  
112 Hurontario St, Collingwood

## CREEMORE

705-881-9005  
154 Mill St, Unit B, Creemore

## MEAFORD

519-538-5755  
96 Sykes St N, Meaford

## THORNBURY

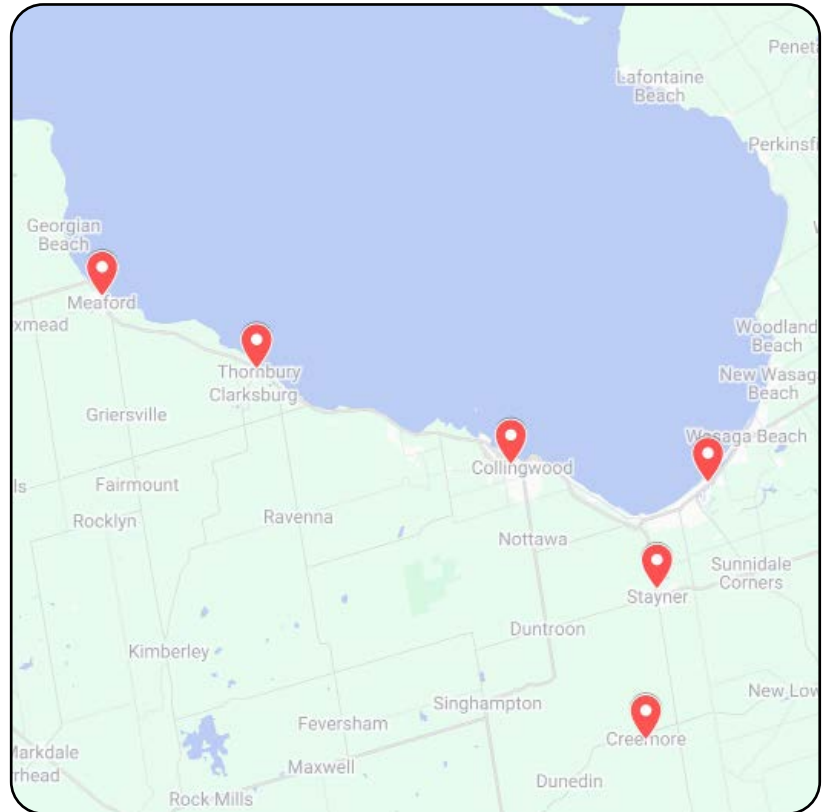
519-599-2136  
27 Arthur St W, Thornbury

## WASAGA BEACH

705-429-4800  
1249 Mosley St, Wasaga Beach

## STAYNER

705-428-2800  
7458 ON-26 Unit 11, Stayner



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